

Are You the Growth Ceiling in Your Own Business?

The Founder-Dependency Problem — And How to Fix It

If your business slows down every time you step away, you do not have a people problem. You have a business model built around one person.

Every decision needs you. Every problem finds you. Every holiday requires your laptop. That may feel like commitment. But to your team, your cash flow and a potential buyer, it looks like risk.

You may be your business's growth ceiling. More sales won't fix a structure that cannot cope. More profit won't automatically fix cash flow. And a buyer may see your indispensability as a risk.

Your next breakthrough could be: finding where cash and margin are leaking; giving your team clear responsibility and useful numbers; building a business that can grow beyond you.

At Kluk Consultancy, we help founders and property groups replace founder dependency with stronger financial control, clearer accountability and better commercial decisions — through one-off impact projects or ongoing fractional CFO support, depending on what the business needs.

One-off impact projects are ideal when you have a specific financial or commercial challenge to solve — better cash flow, clearer reporting, stronger margins, funding preparation or a profitable growth plan.

Ongoing fractional CFO support is ideal for growing businesses that need senior financial leadership but aren't ready for a full-time CFO — ongoing challenge, insight and structure to improve forecasting, cash visibility, performance reporting and decision-making.

If you are the person everyone waits for, every decision escalates to, or every problem lands with, it is time to change the operating model — not just work harder.

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